

(right axis: no. of companies)

Based on the data as of Nov. 2022

Dec. 2, 2022

Spring Capital Co., Ltd.



Overall Management Indicator Historical Ranking / Percentage from the Top

Nippon Air Conditioning Services Co., Ltd. (4658)

( TSE Prime Market : NSE Premier Market ) Overall Management Indicator

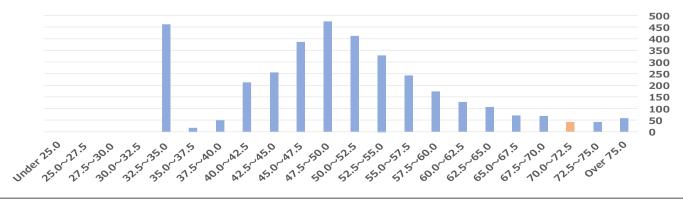
FY2016	FY2017	FY2018	FY2019	FY2020	FY2021
May 2017	May 2018	May 2019	May 2020	May 2021	May 2022
3326	3372	3408	3366	3472	3518
677	688	665	507	523	734
20.4 %	20.4 %	19.5 %	15.1 %	15.1 %	20.9 %
	May 2017 3326 677	May 2017 May 2018   3326 3372   677 688	May 2017 May 2018 May 2019   3326 3372 3408   677 688 665	May 2017 May 2018 May 2019 May 2020   3326 3372 3408 3366   677 688 665 507	May 2017 May 2018 May 2019 May 2020 May 2021   3326 3372 3408 3366 3472   677 688 665 507 523



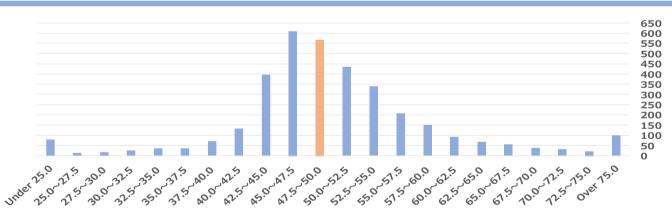
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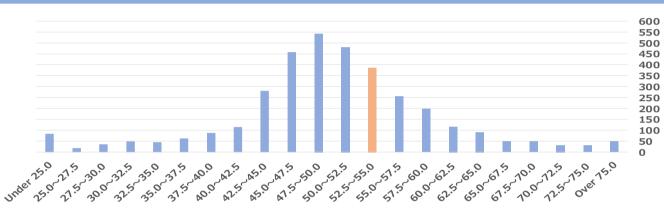
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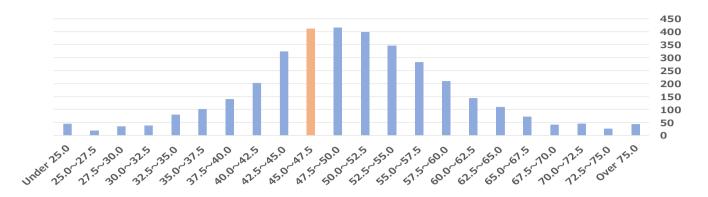
Sound Dividend Payout Ratio 3518 Companies in 29 Sectors Distribution Chart (Orange: the Company) (right: no. of companies)



Sales Profitability 3518 Companies in 29 Sectors Distribution Chart (Orange: the Company) (right: no. of companies)



Asset & Capital Profitability 3518 Companies in 29 Sectors Distribution Chart (Orange: the Company) (right: no. of companies)



Growth Potential 3518 Companies in 29 Sectors Distribution Chart (Orange: the Company) (right: no. of companies)

Management Indicators Ranking Report Distribution of All Companies in Major 4 Categories

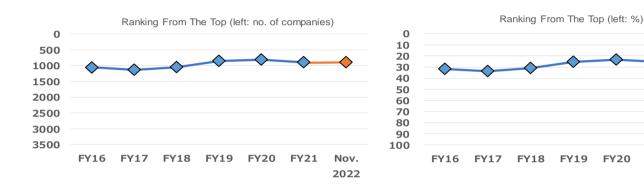
# Management Indicators Ranking Report Historical Ranking of Major 4 Categories

#### Growth Potential Historical Chart

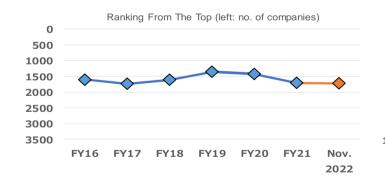


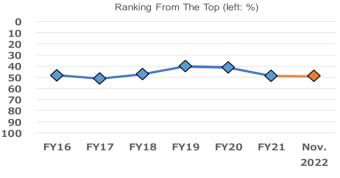
Ranking From The Top (left: %) **FY16** FY17 **FY18 FY19** FY20 FY21 Nov. 2022

#### Assset & Capital Profitability Historical Chart



#### Sales Profitability Historical Chart





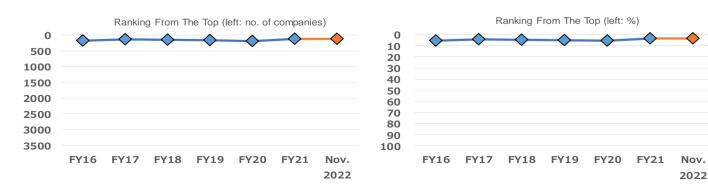
FY20

FY21

Nov.

2022

#### Sound Dividend Payout Ratio Historical Chart





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## Management Indicators Ranking Quintile Chart (All Categories)

	From the Top				
	80% ~ 100%	60% ~ 80%	40% ~ 60%	20% ~ 40%	within 20%
【 Overall Management Indicator】 ····★				*	

[ Major 4 Categories ] ····☆	From the Top 80% ~ 100%	From the Top 60% ~ 80%	From the Top 40% ~ 60%	From the Top 20% ~ 40%	From the Top within 20%
[ Growth Potential ]		Å			
[ Asset & Capital Profitability ]				\$	
[ Sales Profitability ]			\$		
[ Sound Dividend Payout Ratio ]					☆

Growth Potential - Intermediate Categories ····●	From the Top 80% ~ 100%	From the Top 60% ~ 80%	From the Top 40% ~ 60%	From the Top 20% ~ 40%	From the Top within 20%
< Minor Categories > $\cdots $ $\odot$					
( 3 terms )			•		
< Sales Growth Rate >			Ø		
< Operating Profit Growth Rate $>$			Ø		
< Recurring Profit Growth Rate $>$			Ø		
< Net Profit Growth Rate >				Ø	
(Previous Term)		•			
< Sales Growth Rate >		Ø			
< Operating Profit Growth Rate $>$		Ø			
< Recurring Profit Growth Rate $>$		Ø			
< Net Profit Growth Rate $>$			Ø		
(This Term)		•			
< Sales Growth Rate >		Ø			
< Operating Profit Growth Rate $>$			Ø		
< Recurring Profit Growth Rate >			Ø		
< Net Profit Growth Rate >	Ø				



Management Indicators Ranking Quintile Chart (All Categories) Continued

Asset & Capital Profitability - Intermediate Categories ····●	From the Top 80% ~ 100%	From the Top 60% ~ 80%	From the Top 40% ~ 60%	From the Top 20% ~ 40%	From the Top within 20%
< Minor Categories > $\cdots $ $\odot$					
( ROA )				•	
< ROA 3 Terms > < ROA Previous Term > < ROA This Term >				© ©	
( ROE )				•	
< ROE 3 Terms > < ROE Previous Term > < ROE This Term >				© ©	

Sales Profitability - Intermediate Categories ····● < Minor Categories > ···· ◎	From the Top 80% ~ 100%	From the Top 60% ~ 80%	From the Top 40% ~ 60%	From the Top 20% ~ 40%	From the Top within 20%
(Previous Term)			•		
< Operating Profit ROS > < Recurring Profit ROS > < Net Profit ROS >			0	O	
(This Term)			•		
< Operating Profit ROS > < Recurring Profit ROS > < Net Profit ROS >			© ©		

Sound Dividend Payout Ratio - Intermediate Categories ····●	From the Top 80% ~ 100%	From the Top 60% ~ 80%	From the Top 40% ~ 60%	From the Top 20% ~ 40%	From the Top within 20%
< Minor Categories > $\cdots $ $\odot$					
( 3 terms )					•
< Dividend Payout Ratio >					Ø
< DOE >					Ø
(Previous Term)					•
< Dividend Payout Ratio >					Ø
< DOE >					Ø



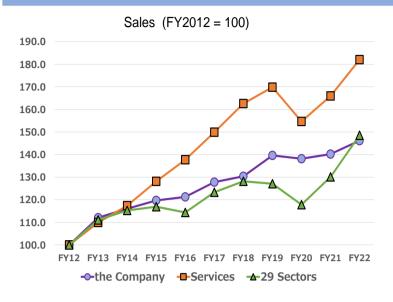
#### (Reference)

# Average of Management Indicator Scores by Sector

	Number of companies	Overall Management Indicator	Ranking	Growth Potential	Ranking	Asset & Capital Profitability	Ranking	Sales Profitability	Ranking	Sound Dividend Payout Ratio	Ranking
Fishery, Agriculture & Forestry	12	49.6	15	47.6	23	52.6	4	49.2	16	49.9	14
Mining	6	59.2	2	62.8	2	52.7	3	61.4	1	49.2	16
Construction	163	48.2	20	45.5	27	50.4	10	48.5	18	51.3	5
Foods	122	47.0	24	44.6	28	48.6	18	47.8	21	51.1	8
Textiles and Apparels	51	45.6	27	48.7	21	43.6	27	46.9	24	47.8	26
Pulp and Paper	25	47.5	22	50.1	16	47.4	23	48.3	19	46.7	28
Chemicals	213	51.4	8	49.7	18	51.0	8	52.4	6	51.5	4
Pharmaceutical	62	45.6	26	50.2	15	42.5	28	46.7	26	47.4	27
Oil and Coal Products	11	51.9	5	53.1	6	50.7	9	49.0	17	51.8	3
Rubber Products	19	48.9	17	47.4	24	48.5	19	50.7	11	50.9	9
Glass and Ceramics Products	57	48.4	18	46.6	26	49.1	16	51.2	9	49.4	15
Iron and Steel	44	51.3	9	56.1	3	48.3	21	49.8	13	48.3	23
Nonferrous Metals	35	51.0	11	55.6	4	49.7	13	48.1	20	48.0	25
Metal Products	92	47.8	21	47.1	25	48.4	20	49.5	15	49.1	19
Machinery	225	50.9	13	50.0	17	49.6	14	52.5	5	51.1	7
Electric Appliances	245	51.4	7	51.7	7	50.3	11	51.9	8	50.3	13
Transportation Equipment	90	47.2	23	49.1	20	46.4	25	47.0	23	49.1	18
Precision Instruments	48	50.9	12	51.2	12	49.1	17	52.0	7	50.7	10
Other Products	108	51.0	10	51.5	9	49.8	12	50.3	12	51.2	6
Electric Power and Gas	24	42.5	29	40.5	29	45.7	26	44.1	28	49.0	20
Land Transportation	66	48.3	19	50.9	14	47.7	22	47.5	22	48.3	22
Marine Transportation	12	61.7	1	63.0	1	55.5	1	60.6	2	54.0	1
Air Transportation	5	43.7	28	55.3	5	40.4	29	40.3	29	43.0	29
Warehousing and Harbor Transportation	40	50.2	14	51.5	10	51.2	7	49.6	14	48.1	24
Information & Communication	502	52.4	4	51.7	8	53.5	2	52.9	4	49.2	17
Wholesale Trade	309	48.9	16	49.7	19	49.2	15	46.9	25	50.6	11
Retail Trade	327	46.2	25	48.1	22	46.6	24	45.5	27	48.4	21
Real Estate	139	52.7	3	51.0	13	52.2	5	53.1	3	51.8	2
Services	466	51.5	6	51.2	11	51.9	6	50.7	10	50.4	12
All Sectors	3518	50.0		50.0		50.0		50.0		50.0	



# **Growth Potential**



# Sales Change (yoy, %)

	the Company	Services	29 Sectors
FY2013	12.1	9.9	11.1
FY2014	3.5	6.8	3.7
FY2015	3.2	9.2	1.4
FY2016	1.3	7.5	-2.2
FY2017	5.4	8.9	7.8
FY2018	2.0	8.5	3.9
FY2019	7.1	4.5	-0.8
FY2020	-1.1	-8.9	-7.3
FY2021	1.5	7.3	10.4
FY2022	4.2	9.7	14.2
FY2012–FY2022 10 Term Average	3.9	6.2	4.0
	0.0	0.2	
FY2017-FY2022			
5 Term Average	2.7	4.0	3.8

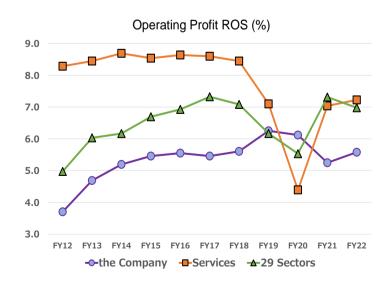
#### Recurring Profit (FY2012 = 100)



### Recurring Profit Change (yoy, %)

	the Company	Services	29 Sectors
FY2013	37.2	11.7	38.8
FY2014	15.0	11.0	7.2
FY2015	7.4	5.2	6.6
FY2016	4.4	8.0	2.2
FY2017	3.9	8.9	15.9
FY2018	5.7	8.1	0.2
FY2019	18.0	-19.0	-15.1
FY2020	-2.3	-40.0	-12.2
FY2021	-10.9	80.6	53.5
FY2022	7.1	6.9	6.9
FY2012 - FY2022	7.0	4 5	0.7
10 Term Average	7.9	4.5	8.7
FY2017-FY2022			
5 Term Average	3.1	0.3	4.2

#### Sales Profitability



#### Operating Profit ROS (%)

	the Company	Services	29 Sectors
FY2012	3.7	8.3	5.0
FY2013	4.7	8.4	6.0
FY2014	5.2	8.7	6.2
FY2015	5.5	8.5	6.7
FY2016	5.5	8.6	6.9
FY2017	5.5	8.6	7.3
FY2018	5.6	8.4	7.1
FY2019	6.3	7.1	6.2
FY2020	6.1	4.4	5.5
FY2021	5.2	7.0	7.3
FY2022	5.6	7.2	7.0
FY2012-FY2022			
11 Term Average	5.3	7.8	6.5
FY2018-FY2022			
5 Term Average	5.8	6.8	6.6



# Sales profitability Comparison / Net Profit ROS **ROE / ROA Comparison**

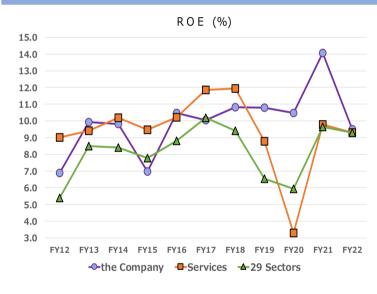
#### Net Profit ROS (%)



## Net Profit ROS (%)

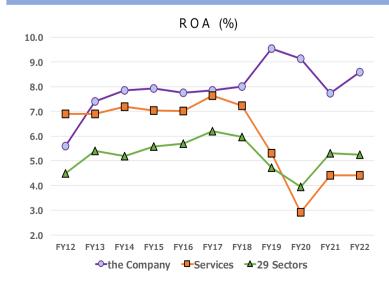
	the Company	Services	29 Sectors
FY2012	2.0	4.7	2.1
FY2013	2.8	4.7	3.7
FY2014	2.9	4.9	3.8
FY2015	2.2	4.9	3.9
FY2016	3.5	5.3	4.2
FY2017	3.4	5.5	5.3
FY2018	3.9	5.6	4.9
FY2019	3.8	3.9	3.6
FY2020	4.1	1.5	3.5
FY2021	5.7	4.9	5.7
FY2022	3.7	4.6	5.2
FY2012-FY2022			
11 Term Average	3.4	4.6	4.2
FY2018-FY2022			
5 Term Average	4.2	4.1	4.6

ROE



	the Company	Services	29 Sectors
FY2012	6.9	9.0	5.4
FY2013	9.9	9.4	8.5
FY2014	9.8	10.2	8.4
FY2015	7.0	9.5	7.8
FY2016	10.5	10.2	8.8
FY2017	10.0	11.9	10.2
FY2018	10.8	12.0	9.4
FY2019	10.8	8.8	6.5
FY2020	10.5	3.3	5.9
FY2021	14.1	9.8	9.7
FY2022	9.5	9.3	9.3
FY2012-FY2022			
11 Term Average	10.0	9.4	8.2
FY2018-FY2022			
5 Term Average	11.1	8.6	8.2

ROA



## ROA (%)

ROE (%)

	the Company	Services	29 Sectors
FY2012	5.6	6.9	4.5
FY2013	7.4	6.9	5.4
FY2014	7.9	7.2	5.2
FY2015	7.9	7.0	5.6
FY2016	7.8	7.0	5.7
FY2017	7.9	7.6	6.2
FY2018	8.0	7.2	6.0
FY2019	9.6	5.3	4.7
FY2020	9.1	2.9	3.9
FY2021	7.7	4.4	5.3
FY2022	8.6	4.4	5.3
FY2012-FY2022			
11 Term Average	7.9	6.1	5.3
FY2018-FY2022			
5 Term Average	8.6	4.9	5.0



Valuation Data, Pro	Dec. 2, 2022 Spring Capital Co., Ltd.						
Valuation and Market Data	as of Dec. 2,	, 2022					
Closing Price	695.	0	Year High		827.0	3/2	5/2022
PER (estimated)	12.5	2	Year Low		690.0	11/	4/2022
PER (actual)	8.4	.3	6-Month % Cha	ange	-11.6 %	( TOPIX )	1.4 %
PBR (actual)	1.1	9	12-Month % Ch	nange	-7.2 %	( TOPIX )	1.4 %
Dividend Yield (forecast)	4.0	3 %	12-Month Histo	orical Volatility	15.0 %	( TOPIX )	18.2 %
EV/EBITDA	5.3	9					
PSR (forecast)	0.4	6					
PSR (actual)	0.4	8					
(29 sectors excluding finan							
Fiscal Year Accounting Period		2017 2018/03	2018 2019/03	2019 2020/03	2020 2021/03	2021 2022/03	
Fiscal Year							2023/03
Fiscal Year		2018/03	2019/03	2020/03	2021/03	2022/03	2023/03 Est.
Fiscal Year Accounting Period	Y mil	2018/03 Actual	2019/03 Actual	2020/03 Actual	2021/03 Actual	2022/03 Actual	2023/03 Est. 3697
Fiscal Year Accounting Period No. of Companies	Y mil	2018/03 Actual 3512	2019/03 Actual 3512	2020/03 Actual 3418	2021/03 Actual 3651	2022/03 Actual 3707	2023/03 Est. 3697 52,000
Fiscal Year Accounting Period No. of Companies Sales	Y mil	2018/03 Actual 3512 45,467	2019/03 Actual 3512 46,389	2020/03 Actual 3418 49,675	2021/03 Actual 3651 49,152	2022/03 Actual 3707 49,886	2023/03 Est. 3697 52,000 1302
Fiscal Year Accounting Period No. of Companies Sales Ranking		2018/03 Actual 3512 45,467 1390	2019/03 Actual 3512 46,389 1394	2020/03 Actual 3418 49,675 1277	2021/03 Actual 3651 49,152 1243	2022/03 Actual 3707 49,886 1279	2022 2023/03 Est. 3697 52,000 1302 2,900 1295
Fiscal Year Accounting Period No. of Companies Sales Ranking Operating Profit		2018/03 Actual 3512 45,467 1390 2,481	2019/03 Actual 3512 46,389 1394 2,600	2020/03 Actual 3418 49,675 1277 3,105	2021/03 Actual 3651 49,152 1243 3,007	2022/03 Actual 3707 49,886 1279 2,617	2023/03 Est. 3697 52,000 1302 2,900 1295
Fiscal Year Accounting Period No. of Companies Sales Ranking Operating Profit Ranking	Y mil	2018/03 Actual 3512 45,467 1390 2,481 1398	2019/03 Actual 3512 46,389 1394 2,600 1355	2020/03 Actual 3418 49,675 1277 3,105 1143	2021/03 Actual 3651 49,152 1243 3,007 1057	2022/03 Actual 3707 49,886 1279 2,617 1332	2023/03 Est. 3697 52,000 1302 2,900
Fiscal Year Accounting Period No. of Companies Sales Ranking Operating Profit Ranking Recurring Profit	Y mil	2018/03 Actual 3512 45,467 1390 2,481 1398 2,579	2019/03 Actual 3512 46,389 1394 2,600 1355 2,725	2020/03 Actual 3418 49,675 1277 3,105 1143 3,215	2021/03 Actual 3651 49,152 1243 3,007 1057 3,142	2022/03 Actual 3707 49,886 1279 2,617 1332 2,801	2023/03 Est. 3697 52,000 1302 2,900 1295 3,000

Operating Profit ROS	%	5.5	5.6	6.3	6.1	5.2	5.6
All Companies	%	7.3	7.2	5.9	5.5	7.2	7.0
Ranking		1746	1637	1360	1399	1913	1768
Percentage from the Top	%	49.7	46.6	39.8	38.3	51.6	47.8
Recurring Profit ROS	%	5.7	5.9	6.5	6.4	5.6	5.8
All Companies	%	7.4	7.2	6.1	5.9	8.1	7.6
Ranking		1743	1635	1347	1411	1958	1837
Percentage from the Top	%	49.6	46.6	39.4	38.6	52.8	49.7
Net Profit ROS	%	3.4	3.9	3.8	4.1	5.7	3.7
All Companies	%	5.2	4.9	3.5	3.5	5.6	5.2
Ranking		1898	1650	1488	1459	1394	1917
Percentage from the Top	%	54.0	47.0	43.5	40.0	37.6	51.9



## ROE / ROA / Dividend Payout Ratio / DOE / Ranking

#### ROE, ROA, Dividend Payout Ratio, and DOE Indicators and Rankings as of Nov. 2022. (29 sectors excluding financials) (calculated by Spring)

Fiscal Year		2017	2018	2019	2020	2021	2022
Accounting Period		2018/03	2019/03	2020/03	2021/03	2022/03	2023/03
		Actual	Actual	Actual	Actual	Actual	Est.
ROE	%	10.0	10.8	10.8	10.5	14.1	9.5
29 Sectors	%	10.2	9.4	6.5	5.9	9.7	9.3
Ranking		1328	1037	969	943	831	1401
No. of Companies		3493	3507	3509	3615	3665	3683
Percentage from the Top	%	38.0	29.6	27.6	26.1	22.7	38.0

\* ROE is an important indicator, calculated as net profit / equity (*\** shareholders' equity), that measures the final profit secured using shareholders' equity.

As the average of term-end equity of 2 terms is used as the denominator, companies posting zero or negative equity during the relevant terms are excluded.

ROE for the latest quarter is calculated using estimated net profit for this term and shareholders' equity as of the end of the previous term and of the latest quarter.

ROA	%	7.9	8.0	9.6	9.1	7.7	8.6
29 Sectors	%	6.2	6.0	4.7	3.9	5.3	5.3
Ranking		1170	1089	792	753	1258	1039
No. of Companies		3540	3512	3522	3644	3694	3697
Percentage from the Top	%	33.1	31.0	22.5	20.7	34.1	28.1

\* ROA is calculated as Earnings before Interest and Taxes (operating profit + interest revenue + dividend income and interest on securities) / total assets. It is justifiable for a company to expand its business by financial leverage using debt, if the company's ROA exceeds the company's financing cost (e.g. cost of issuing 10-year corporate bonds = 2%).

Interest coverage ratio shown on P11 indicates the ratio of Earnings before Interest and Taxes to financial expenses (interest and discount expenses), with 10 times regarded as ideal.

If the interest coverage ratio holds a sufficient level with a high ROA and Profit Ratio of Sales, a company has no problem in financing aggressively.

As the average of term-end equity of 2 terms is used as the denominator, companies unable to be measured with the same standard are excluded.

ROA for the latest quarter is calculated using estimated operating profit for this term and total assets as of the end of the previous term and of the latest quarter.

Dividend Payout Ratio	%	51.6	50.9	51.9	50.1	50.9	
29 Sectors	%	27.4	32.4	46.8	48.3	33.7	
Ranking		218	284	366	513	312	
No. of Companies		3525	3579	3548	3651	3708	
Percentage from the Top	%	6.2	7.9	10.3	14.1	8.4	

\* Dividend Payout Ratio is calculated as total dividend / net profit. It should be noted that it may differ from the figure announced by the companies calculated from profit per share according to the accounting principle.

Data for total annual dividend exceeding net profit and dividend of unprofitable companies are excluded from the rankings.

DOE	%	5.2	5.5	5.6	5.3	7.2	
29 Sectors	%	2.9	3.0	3.1	2.8	3.3	
Ranking		237	241	260	269	168	
No. of Companies		3493	3507	3509	3615	3665	
Percentage from the Top	%	6.8	6.9	7.4	7.4	4.6	

\* DOE, calculated as ROE times the dividend payout ratio, can be called the "true dividend payout ratio", and is closely tracked by global investors.

Its inverse (1 / DOE) equals the period (year) to recover shareholders' equity via the dividend.

As the average of term-end equity of two terms is used as the denominator, companies posting zero or negative equity during the relevant terms are excluded.



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# Simplified Fact Sheet

#### Review of Financial Indicators and Financial Soundness based on Business Results

Management Indicators, Cash Flow, and Financial Indicators Calculated by Spring based on Business Results Announced by the Company (million yen, %, multiple)

	2017 2018/03	2018 2019/03	2019 2020/03	2020 2021/03	2021 2022/03	Latest Quarter
	Securities Report	Securities Report	Securities Report	Securities Report	Securities Report	Financial Results
%	159.4	163.7	181.5	194.6	197.8	220.4
%	85.7	80.3	74.1	73.7	67.1	68.6
%	49.1	50.3	54.8	57.4	57.2	61.1
%	102.2	96.8	80.4	72.5	72.9	61.6
%	14.3	10.5	9.5	6.1	4.5	4.8
Multiple	133.8	178.3	246.0	344.3	338.8	Calc. only year-end
Multiple	2.0	2.0	1.8	1.7	1.7	1.6
Y mil	2,898	2,655	107	2,726	1,781	
Y mil	-715	-127	-302	-267	971	
Y mil	-1,479	-1,343	-1,032	-1,813	-2,366	
Y mil	(5,672)	(6,828)	(5,611)	(6,227)	(6,649)	
Y mil	(3,063)	(3,212)	(3,682)	(3,600)	(3,261)	
	% % % Muttiple Y mil Y mil Y mil Y mil	2018/03   Securities Report   % 159.4   % 85.7   % 49.1   % 102.2   % 14.3   Multiple 133.8   Multiple 2,898   Y mil -7,15   Y mil -1,479   Y mil (5,672)	2018/03 2019/03   Securities Report Securities Report   % 159.4 163.7   % 85.7 80.3   % 49.1 50.3   % 102.2 96.8   % 14.3 10.5   Multiple 133.8 178.3   Multiple 2,898 2,655   Y mil -715 -127   Y mil -1,479 -1,343   Y mil (5,672) (6,828)	2018/03 2019/03 2020/03   Securities Report Securities Report Securities Report   % 159.4 163.7 181.5   % 85.7 80.3 74.1   % 49.1 50.3 54.8   % 102.2 96.8 80.4   % 14.3 10.5 9.5   Multiple 133.8 178.3 246.0   Multiple 2.0 2.0 1.8   Y mil 2,898 2,655 107   Y mil -715 -127 -302   Y mil -1,479 -1,343 -1,032   Y mil (5,672) (6,828) (5,611)	2018/03 2019/03 2020/03 2021/03   Securities Report Securities Report Securities Report Securities Report   % 159.4 163.7 181.5 194.6   % 85.7 80.3 74.1 73.7   % 49.1 50.3 54.8 57.4   % 102.2 96.8 80.4 72.5   % 14.3 10.5 9.5 6.1   Multiple 133.8 178.3 246.0 344.3   Multiple 2.0 2.0 1.8 1.7   Y mil 2,898 2,655 107 2,726   Y mil -715 -127 -302 -267   Y mil -1,479 -1,343 -1,032 -1,813   Y mil (5,672) (6,828) (5,611) (6,227)	2018/03 2019/03 2020/03 2021/03 2022/03   Securities Report Securities Report Securities Report Securities Report Securities Report   % 159.4 163.7 181.5 194.6 197.8   % 85.7 80.3 74.1 73.7 67.1   % 49.1 50.3 54.8 57.4 57.2   % 102.2 96.8 80.4 72.5 72.9   % 14.3 10.5 9.5 6.1 4.5   Multiple 133.8 178.3 246.0 344.3 338.8   Multiple 2.00 2.0 1.8 1.7 1.7   Y mil 2,898 2,655 107 2,726 1,781   Y mil -715 -127 -302 -267 971   Y mil -1,479 -1,343 -1,032 -1,813 -2,366   Y mil (5,672) (6,828) (5,611) (6,227) (6,649)

Review of Financial Soundness as of Dec. 2, 2022

Comparison with average data of all companies in the TSE 29 industrial sectors (excluding 4 financial sectors) and with the sector

		A 29 sectors	B Sector	Standard Criterion	Standard Value	Desirable Value	The Company	Result
Current Ratio	%	148.7	173.9	Lower of A or B	148.7	Higher	220.4	Positive
Fixed Assets Ratio	%	135.5	92.6	Higher of A or B	135.5	Lower	68.6	Positive
Equity Ratio	%	41.2	29.3	Lower of A or B	29.3	Higher	61.1	Positive
Debt Ratio	%	137.2	237.2	Higher of A or B	237.2	Lower	61.6	Positive
D/E Ratio	%	157.4	264.2	Higher of A or B	264.2	Lower	4.8	Positive

## Corporate Information as of Dec. 2, 2022

Ticker Code	4658		
Company Name	Nippon Air Condition	ing Services Co., Ltd.	
Head Office	239-2 Terugaoka, M	eito-ku, Nagoyashi, Aichi, 465-0042 JAPAN	
Main trading Mkt.	The Tokyo Stock Exc	change, Prime Market	
TSE Industrial Sector	Services		
Investment Unit	100 shares		
Minimum Investment	69,500	President	Yoji Tanaka
Date of Listing	11/27/1996	Paid-in Capital (The end of last quarter)	1,139 mil yen
Date of Establishment	4/28/1964	Market Capitalization	24,870 mil yen ranked 1,637 of 3,944 companies
Accounting Period	March	25-Day Average Trading Value	24 mil yen ranked 2,318 of 3,944 companies
Floating Stock Ratio	10.8%	Market Cap as of March-end 2022	28,341 mil yen ranked 1,495 of 3,919 companies
Major Shareholder Ownership	58.2%	Average Trading Value in FY2021	42 mil yen ranked 2,191 of 3,919 companies

Spring Capital Co., Ltd.

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Dec. 2, 2022

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• "All sectors" in this report refer to the 29 sectors that remain when the four financial sectors (Banks, Securities and Commodity Futures, Insurance, and Other Financials), which use different accounting standards, are excluded from the 33 sectors as defined by the Tokyo Stock Exchange, and consist of all companies whose common shares were listed on the Japanese stock market as of the end of March 2022. Since calculations of the Growth Potential, the ROA, the ROE, and other items use values from the full-year financial results of the most recent four fiscal years, the ranking excludes companies that did not announce full-year financial results and companies whose disclosed full-year financial results could not be recalculated into reasonable figures based on the Japanese GAAP and companies that had not been able to announce the financial results for FY 2021 by May 31, 2022. A total of 3,518 companies have been analyzed in the ranking.

• The values for FY 2022 used in this report have been adopted from one of the following sources in the order of decreasing priority: (1) the numbers in a company's disclosed financial results; (2) a company's forecast; or (3) estimates made by SC. In this current report based on Nov. 2022 data, SC's estimates for FY 2022 have been used for 28 companies.

• Going forward, the FY 2022 reports are scheduled to be prepared following the announcements of quarterly results by companies whose accounting period ends in March. Reports will be created based on the values available as of February 2023 and will be published the following respective month. The finalized ranking report for FY 2022 will be based on the values available as of May 2023 and will be published the following month.

• The Overall Management Indicator (scored by SC) in this report represents an overall score for the major categories (Growth Potential, Asset & Capital Profitability, Sales Profitability, and Sound Dividend Payout Ratio). The weighting for each category is 30%, 25%, 20%, and 25%, respectively.

• The intermediate and minor categories that compose each of the major categories are described on P4 and P5. For the minor categories, extreme values have been adjusted so that the highest and the lowest deviation values are 80 and 20, respectively. For the intermediate and major categories, no adjustment has been made since SC scored both categories based on the minor categories, but the average SC score for the major categories is 50 due to the repeated processing to seek deviation values.

• On P7-P8, a comparison is made for the Growth Potential, Sales Profitability, ROE, and ROA with the 29 business sectors and with the Company's sector as defined by the Tokyo Stock Exchange. The figures for ROE and ROA used in the comparison match those on P10. However, regarding the Growth Potential and the Sales Profitability, the figures do not match those on P9. This difference is due to the fact that, for the purpose of comparing the Growth Potential over the long term, the target companies for the comparison report have been limited to only those in the 29 business sectors and the Company's sector (as defined by the Tokyo Stock Exchange) that have continuously announced their full-year financial results from FY 2012 to FY 2021. Adjustment of the universe for the comparison of the Growth Potential is conducted every year in the finalized ranking report for the previous fiscal year that is based on the values available as of May.

• The data in this report on corporate financial results are owned by SC, and a part of the data has been verified for greater accuracy with information vendors with whom SC has a contract. However, SC does not guarantee integrity of its data. The contents of this report were relevant as of the time that this report was created and may change without prior notice.

