ent Ind	licator		May 30, 2019
			Spring Capital Co., Ltd.
Score	From the Top	Ranking	Score (50 as average in all companies)3040506070
56.7	19.5 %	665 among 3408	*****
ing "Ove	erall Managemer	nt Indicator"	30 40 50 60 70
48.3	53.0 %	1807 among 3408	*******
53.0	31.0 %	1055 among 3408	********
48.7	47.3 %	1613 among 3408	*******
69.2	4.6 %	156 among 3408	*****
Score	From the Top	Ranking	
56.7	36.3 %	154 among 424	
48.3	69.1 %	293 among 424	Growth 60 Sound Divider
53.0	50.9 %	216 among 424	Potential Payout Ratio
48.7	55.9 %	237 among 424	
69.2	12.5 %	53 among 424	Asset & Capital Sales Profitability Profitability
•• Withi	in the Top 30%		
	56.7 ing "Ove 48.3 53.0 48.7 69.2 56.7 48.3 53.0 48.7 69.2 ·· Withi	56.7 19.5 % ing "Overall Managemen 48.3 53.0 % 53.0 31.0 % 48.7 47.3 % 69.2 4.6 % Score From the Top 56.7 36.3 % 48.3 69.1 % 53.0 50.9 % 48.7 55.9 % 69.2 12.5 %	56.7 19.5 % 665 among 3408 ing "Overall Management Indicator" 48.3 53.0 % 1807 among 3408 53.0 31.0 % 1055 among 3408 48.7 47.3 % 1613 among 3408 69.2 4.6 % 156 among 3408 56.7 36.3 % 154 among 424 48.3 69.1 % 293 among 424 53.0 50.9 % 216 among 424 48.7 55.9 % 237 among 424 69.2 12.5 % 53 among 424

Overall Management Indicator 3408 Companies in 29 Sectors Distribution Chart (Orange: the Company)

(right axis: no. of companies)

of Mov 2010



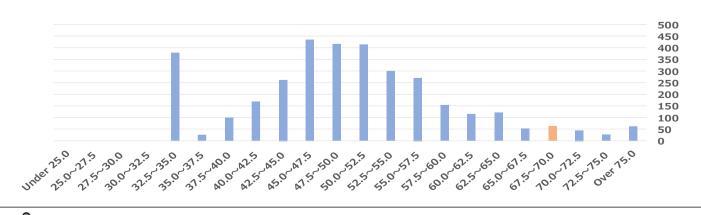
Overall Management Indicator Historical Ranking / Percentage from the Top

Accounting Period	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018
Reference Date	May 2014	May 2015	May 2016	May 2017	May 2018	May 2019
No. of companies	3279	3220	3238	3326	3372	3408
Ranking	1112	1037	717	677	688	665
From the Top	33.9 %	32.2 %	22.1 %	20.4 %	20.4 %	19.5 %

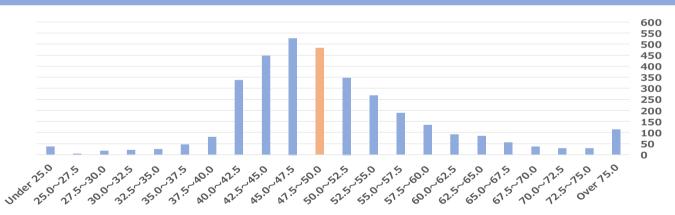




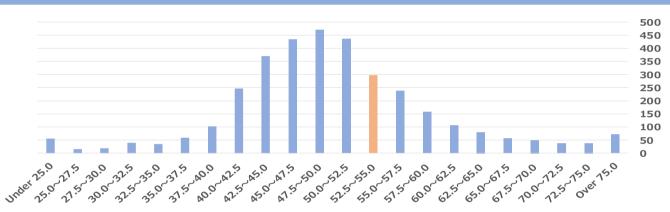
P2



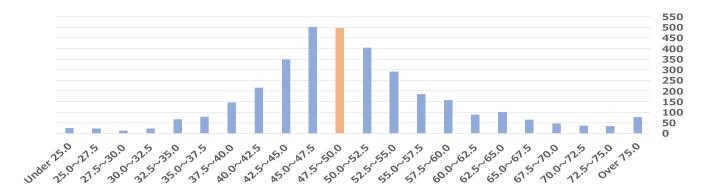
Sound Dividend Payout Ratio 3408 Companies in 29 Sectors Distribution Chart (Orange: the Company) (right: no. of companies)



Sales Profitability 3408 Companies in 29 Sectors Distribution Chart (Orange: the Company) (right: no. of companies)



Asset & Capital Profitability 3408 Companies in 29 Sectors Distribution Chart (Orange: the Company) (right: no. of companies)



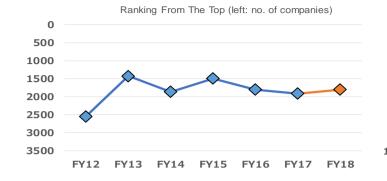
Growth Potential 3408 Companies in 29 Sectors Distribution Chart (Orange: the Company) (right: no. of companies)

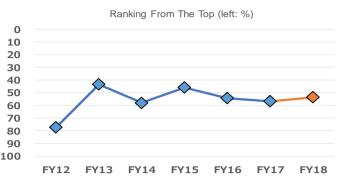
Management Indicators Ranking Report

Distribution of All Companies in Major 4 Categories

Management Indicators Ranking Report Historical Ranking of Major 4 Categories

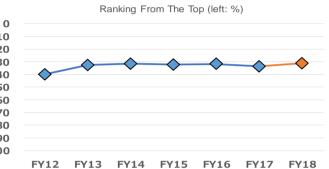
Growth Potential Historical Chart



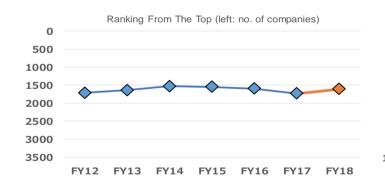


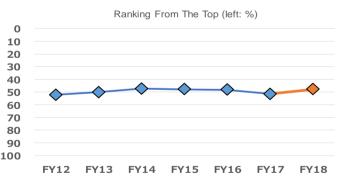
Assset & Capital Profitability Historical Chart



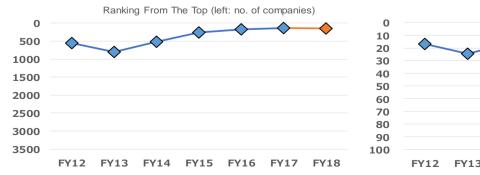


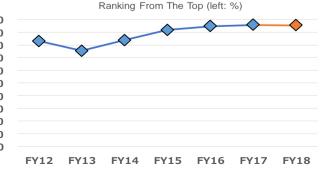
Sales Profitability Historical Chart





Sound Dividend Payout Ratio Historical Chart







Management Indicators Ranking Quintile Chart (All Categories)

	From the Top				
	80% ~ 100%	60% ~ 80%	40% ~ 60%	20% ~ 40%	within 20%
【 Overall Management Indicator】 ····★					*

[Major 4 Categories] ····☆	From the Top 80% ~ 100%	From the Top 60% ~ 80%	From the Top 40% ~ 60%	From the Top 20% ~ 40%	From the Top within 20%
[Growth Potential]			\$		
[Asset & Capital Profitability]				\$	
[Sales Profitability]			Å		
[Sound Dividend Payout Ratio]					☆

Growth Potential - Intermediate Categories ····●	From the Top 80% ~ 100%	From the Top 60% ~ 80%	From the Top 40% ~ 60%	From the Top 20% ~ 40%	From the Top within 20%
< Minor Categories > $\cdots $ \odot					
(3 terms)			•		
< Sales Growth Rate >			Ø		
< Operating Profit Growth Rate >			Ø		
< Recurring Profit Growth Rate $>$			Ø		
< Net Profit Growth Rate $>$				Ø	
(Previous Term)			•		
< Sales Growth Rate >		Ø			
< Operating Profit Growth Rate >			Ø		
< Recurring Profit Growth Rate >			Ø		
< Net Profit Growth Rate $>$				Ø	
(This Term)			•		
< Sales Growth Rate >			Ø		
< Operating Profit Growth Rate >		Ø			
< Recurring Profit Growth Rate >		Ø			
< Net Profit Growth Rate >		Ø			



Management Indicators Ranking Quintile Chart (All Categories) Continued

Asset & Capital Profitability - Intermediate Categories ····●	From the Top 80% ~ 100%	From the Top 60% ~ 80%	From the Top 40% ~ 60%	From the Top 20% ~ 40%	From the Top within 20%
< Minor Categories > $\cdots $ \odot					
(ROA)				•	
< ROA 3 Terms > < ROA Previous Term > < ROA This Term >				© ©	
(ROE)				•	
< ROE 3 Terms > < ROE Previous Term > < ROE This Term >				© ©	

Sales Profitability - Intermediate Categories ····● < Minor Categories > ···· ◎	From the Top 80% ~ 100%	From the Top 60% ~ 80%	From the Top 40% ~ 60%	From the Top 20% ~ 40%	From the Top within 20%
(Previous Term)			•		
< Operating Profit ROS > < Recurring Profit ROS > < Net Profit ROS >			© ©		
(This Term)			•		
< Operating Profit ROS > < Recurring Profit ROS > < Net Profit ROS >			© ©		

Sound Dividend Payout Ratio - Intermediate Categories ····●	From the Top 80% ~ 100%	From the Top 60% ~ 80%	From the Top 40% ~ 60%	From the Top 20% ~ 40%	From the Top within 20%
< Minor Categories > $\cdots $ \odot					
(3 terms)					•
< Dividend Payout Ratio >					Ø
< DOE >					Ø
(Previous Term)					•
< Dividend Payout Ratio $>$					Ø
< DOE >					Ø



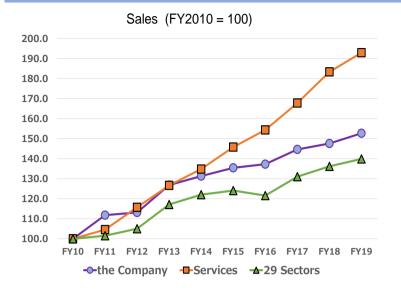
Reference

Average of Management Indicator Scores by Sector

	Number of companies	Overall Management Indicator	Ranking	Growth Potential	Ranking	Asset & Capital Profitability	Ranking	Sales Profitability	Ranking	Sound Dividend Payout Ratio	Ranking
Fishery, Agriculture & Forestry	11	46.6	24	47.6	21	47.5	20	46.8	24	48.3	22
Mining	5	49.7	10	52.2	5	47.4	23	53.2	3	46.7	26
Construction	164	49.9	9	49.2	11	51.4	5	48.9	16	50.1	9
Foods	124	47.8	16	47.8	19	48.0	18	47.3	22	50.5	6
Textiles and Apparels	55	45.0	27	46.4	26	44.2	27	46.8	25	48.6	20
Pulp and Paper	26	45.2	26	47.1	22	44.7	26	46.2	26	48.3	21
Chemicals	213	50.5	7	48.7	13	50.3	7	52.4	7	50.9	4
Pharmaceutical	63	44.9	28	46.7	23	41.9	29	48.4	17	48.8	18
Oil and Coal Products	11	52.3	4	53.6	4	52.0	4	49.6	13	50.4	7
Rubber Products	19	48.4	14	46.1	28	49.9	9	51.5	9	48.9	15
Glass and Ceramics Products	56	50.1	8	50.3	7	49.5	10	52.2	8	48.7	19
Iron and Steel	45	46.9	23	50.0	8	46.1	25	47.5	21	47.2	25
Nonferrous Metals	33	47.4	19	47.9	18	48.9	13	47.7	20	48.2	24
Metal Products	92	48.1	15	48.4	15	48.4	16	49.7	12	48.3	23
Machinery	227	50.8	6	49.2	12	50.1	8	53.3	2	50.6	5
Electric Appliances	243	48.9	11	48.5	14	48.5	15	50.5	11	50.0	11
Transportation Equipment	95	46.4	25	46.4	25	47.4	24	47.2	23	48.8	16
Precision Instruments	50	50.9	5	51.2	6	49.1	11	52.4	5	50.1	8
Other Products	108	47.7	18	46.6	24	47.5	22	48.2	19	51.5	1
Electric Power and Gas	24	48.6	13	49.8	10	47.5	21	49.4	15	49.3	14
Land Transportation	66	47.7	17	48.1	17	48.6	14	50.7	10	46.7	27
Marine Transportation	13	41.0	29	42.7	29	42.5	28	45.8	27	44.2	29
Air Transportation	5	47.2	20	46.4	27	51.3	6	49.4	14	45.6	28
Warehousing and Harbor Transportation	39	48.7	12	50.0	9	48.9	12	48.3	18	48.8	17
Information & Communication	411	53.8	3	54.5	2	52.9	3	53.0	4	49.9	12
Wholesale Trade	314	47.2	21	48.1	16	47.9	19	45.4	29	50.0	10
Retail Trade	344	47.0	22	47.7	20	48.4	17	45.6	28	49.3	13
Real Estate	128	56.5	1	55.7	1	55.1	1	56.1	1	51.5	2
Services	424	54.4	2	53.9	3	54.4	2	52.4	6	51.5	3
All Sectors	3408	50.0		50.0		50.0		50.0		50.0	



Growth Potential



Sales Change (yoy, %)

	the Company	Services	29 Sectors
FY2011	11.8	4.5	1.5
FY2012	1.2	10.7	3.4
FY2013	12.1	9.5	11.5
FY2014	3.5	6.4	4.2
FY2015	3.2	8.1	1.7
FY2016	1.3	5.9	-2.0
FY2017	5.4	8.7	7.7
FY2018	2.0	9.2	3.9
FY2019	3.5	5.2	2.7
FY2010-FY2019)		
9 Term Average	4.8	7.6	3.8
FY2014-FY2019			
5 Term Average	3.1	7.4	2.8

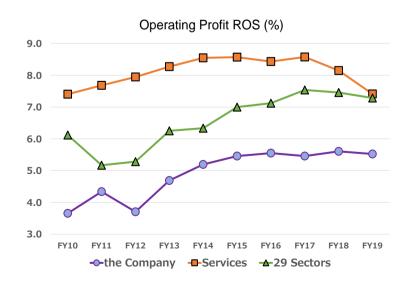
Recurring Profit (FY2010 = 100)



Recurring Profit Change (yoy, %)

	the Company	Services	29 Sectors
FY2011	33.3	7.6	-15.7
FY2012	-12.8	16.8	11.2
FY2013	37.2	13.5	35.8
FY2014	15.0	11.5	7.7
FY2015	7.4	5.9	7.6
FY2016	4.4	3.6	0.4
FY2017	3.9	10.8	14.9
FY2018	5.7	4.8	2.5
FY2019	0.9	-5.5	-0.9
FY2010-FY2019)		
9 Term Average	9.6	7.5	6.3
FY2014-FY2019			
5 Term Average	4.4	3.8	4.7

Sales Profitability

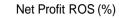


Operating Profit ROS (%)

t	he Company	Services	29 Sectors
FY2010	3.7	7.4	6.1
FY2011	4.3	7.7	5.2
FY2012	3.7	7.9	5.3
FY2013	4.7	8.3	6.3
FY2014	5.2	8.5	6.3
FY2015	5.5	8.6	7.0
FY2016	5.5	8.4	7.1
FY2017	5.5	8.6	7.5
FY2018	5.6	8.1	7.5
FY2019	5.5	7.4	7.3
FY2010-FY2019)		
10 Term Average	4.9	8.1	6.6
FY2015-FY2019			
5 Term Average	5.5	8.2	7.3



Sales profitability Comparison / Net Profit ROS ROE / ROA Comparison

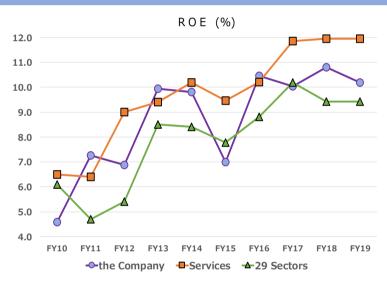




Net Profit ROS (%)

	the Company	Services	29 Sectors
FY2010	1.4	3.1	2.6
FY2011	2.0	3.0	1.9
FY2012	2.0	4.3	2.4
FY2013	2.8	4.6	3.8
FY2014	2.9	4.9	4.0
FY2015	2.2	4.8	4.2
FY2016	3.5	5.1	4.7
FY2017	3.4	5.3	5.3
FY2018	3.9	5.2	5.0
FY2019	3.6	4.6	4.8
FY2010-FY201	-	4.5	0.0
10 Term Averag	e 2.8	4.5	3.9
FY2015-FY2019	9		
5 Term Average	3.3	5.0	4.8

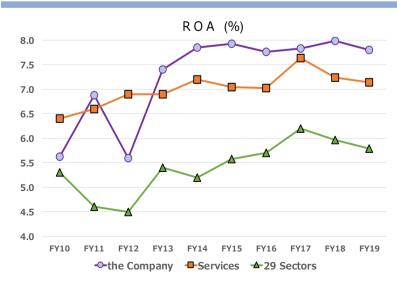
ROE



ROE (%)

tł	ne Company	Services	29 Sectors
FY2010	4.6	6.5	6.1
FY2011	7.3	6.4	4.7
FY2012	6.9	9.0	5.4
FY2013	9.9	9.4	8.5
FY2014	9.8	10.2	8.4
FY2015	7.0	9.5	7.8
FY2016	10.5	10.2	8.8
FY2017	10.0	11.9	10.2
FY2018	10.8	12.0	9.4
FY2019	10.2	12.0	9.4
FY2010 – FY2019 10 Term Average	8.7	9.7	7.9
FY2015-FY2019			
5 Term Average	9.7	11.1	9.1

ROA



ROA (%)

	the Company	Services	29 Sectors
FY2010	5.6	6.4	5.3
FY2011	6.9	6.6	4.6
FY2012	5.6	6.9	4.5
FY2013	7.4	6.9	5.4
FY2014	7.9	7.2	5.2
FY2015	7.9	7.0	5.6
FY2016	7.8	7.0	5.7
FY2017	7.8	7.6	6.2
FY2018	8.0	7.2	6.0
FY2019	7.8	7.1	5.8
FY2010-FY2019)		
10 Term Average	e 7.3	7.0	5.4
FY2015-FY2019		7.0	5.0
5 Term Average	7.9	7.2	5.8



Simplified Fact She Valuation Data, Prof	May 30, 2019 Spring Capital Co., Ltd.						
Valuation and Market Da	ta as of May	30, 2019					
Closing Price	664		Year High 712				7/2019
PER (estimated)	13.32		Year Low		626	1/2	4/2019
PER (actual)	13.00		6-Month % Cha	nge	-11.3 %	(TOPIX)	<mark>-8.1</mark> %
PBR (actual)	1.36		12-Month % Ch	ange	-14.1 %	(TOPIX)	-11.8 %
Dividend Yield (actual)	3.92 %		12-Month Histor	rical Volatility	24.8 %	(TOPIX)	16.9 %
EV/EBITDA	5.60						
PSR (forecast)	0.49						
PSR (actual) Profitability Indicators and All	0.50 -Company Ran	kings Base	d on Business Resu	Its Announced by	the Company		
(29 sectors excluding financ	cials) (calculate	d by Spring	J)				
Fiscal Year		2014	2015	2016	2017	2018	2019
Accounting Period		2015/03	2016/03	2017/03	2018/03	2019/03	2020/03
		Actual	Actual	Actual	Actual	Actual	Est
No. of Companies		3363	3443	3467	3512	3512	3556
Sales	Y mil	41,275	42,579	43,143	45,467	46,389	48,000
Ranking		1418	1426	1401	1390	1394	1369
Operating Profit	Y mil	2,144	2,323	2,394	2,481	2,600	2,650
Ranking		1345	1347	1365	1398	1355	1345
Recurring Profit	Y mil	2,215	2,378	2,482	2,579	2,725	2,750
Ranking		1363	1338	1329	1402	1360	1336
Net Profit	Y mil	1,187	918	1,497	1,561	1,792	1,750
Ranking		1438	1640	1364	1443	1352	1359
* Percentage from the Top is not	calculated for this	s section to	exclude company size	effects.			
Operating Profit ROS	%	5.2	5.5	5.5	5.5	5.6	5.5
All Companies	%	5.7	6.2	6.7	7.3	7.2	7.3

Operating Profit ROS	%	5.2	5.5	5.5	5.5	5.6	5.5
All Companies	%	5.7	6.2	6.7	7.3	7.2	7.3
Ranking		1507	1588	1666	1746	1637	1707
Percentage from the Top	%	44.8	46.1	48.1	49.7	46.6	48.0
Recurring Profit ROS	%	5.4	5.6	5.8	5.7	5.9	5.7
All Companies	%	5.9	6.2	6.7	7.4	7.2	7.2
Ranking		1557	1577	1622	1743	1635	1666
Percentage from the Top	%	46.3	45.8	46.8	49.6	46.6	46.9
Net Profit ROS	%	2.9	2.2	3.5	3.4	3.9	3.6
All Companies	%	3.6	3.6	4.3	5.2	4.9	4.8
Ranking		1747	2156	1749	1898	1650	1734
Percentage from the Top	%	51.9	62.6	50.4	54.0	47.0	48.8



ROE / ROA / Dividend Payout Ratio / DOE / Ranking

Spring Capital Co., Ltd.

ROE, ROA, Dividend Payout Ratio, and DOE Indicators and Rankings Based on Business Results Announced by the Company (29 sectors excluding financials) (calculated by Spring)

		2014	2015	2016	2017	2018	2019
Accounting Period		2015/03	2016/03	2017/03	2018/03	2019/03	2020/03
-		Actual	Actual	Actual	Actual	Actual	Est.
ROE	%	9.8	7.0	10.5	10.0	10.8	10.2
29 Sectors	%	8.4	7.8	8.8	10.2	9.4	9.1
Ranking		1104	1691	1101	1328	1037	1162
No. of Companies		3340	3421	3438	3493	3507	3549
Percentage from the Top	%	33.1	49.4	32.0	38.0	29.6	32.7

* ROE is an important indicator, calculated as net profit / equity (* shareholders' equity), that measures the final profit secured using shareholders' equity.

As the average of term-end equity of 2 terms is used as the denominator, companies posting zero or negative equity during the relevant terms are excluded.

ROE for the latest quarter is calculated using estimated net profit for this term and shareholders' equity as of the end of the previous term and of the latest quarter.

ROA	%	7.9	7.9	7.8	7.8	8.0	7.8
29 Sectors	%	5.2	5.6	5.7	6.2	6.0	5.8
Ranking		961	1046	1135	1170	1089	1128
No. of Companies		3355	3427	3450	3540	3512	3556
Percentage from the Top	%	28.6	30.5	32.9	33.1	31.0	31.7

* ROA is calculated as Earnings before Interest and Taxes (operating profit + interest revenue + dividend income and interest on securities) / total assets. It is justifiable for a company to expand its business by financial leverage using debt, if the company's ROA exceeds the company's financing cost (e.g. cost of issuing 10-year corporate bonds = 2%).

Interest coverage ratio shown on P11 indicates the ratio of Earnings before Interest and Taxes to financial expenses (interest and discount expenses), with 10 times regarded as ideal.

If the interest coverage ratio holds a sufficient level with a high ROA and Profit Ratio of Sales, a company has no problem in financing aggressively.

As the average of term-end equity of 2 terms is used as the denominator, companies unable to be measured with the same standard are excluded.

ROA for the latest quarter is calculated using estimated operating profit for this term and total assets as of the end of the previous term and of the latest quarter.

Dividend Payout Ratio	%	36.2	56.8	51.4	51.6	50.9	
29 Sectors	%	31.2	33.8	30.1	27.4	32.4	
Ranking		639	212	282	218	284	
No. of Companies		3220	3238	3438	3525	3579	
Percentage from the Top	%	19.8	6.5	8.2	6.2	7.9	

* Dividend Payout Ratio is calculated as total dividend / net profit. It should be noted that it may differ from the figure announced by the companies calculated from profit per share according to the accounting principle.

Data for total annual dividend exceeding net profit and dividend of unprofitable companies are excluded from the rankings.

DOE	%	3.6	4.0	5.4	5.2	5.5	
29 Sectors	%	2.5	2.7	2.8	2.9	3.0	
Ranking		398	347	222	237	241	
No. of Companies		3220	3238	3438	3493	3507	
Percentage from the Top	%	12.4	10.7	6.5	6.8	6.9	

* DOE, calculated as ROE times the dividend payout ratio, can be called the "true dividend payout ratio", and is closely tracked by global investors.

Its inverse (1 / DOE) equals the period (year) to recover shareholders' equity via the dividend.

As the average of term-end equity of two terms is used as the denominator, companies posting zero or negative equity during the relevant terms are excluded.



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Simplified Fact Sheet

Review of Financial Indicators and Financial Soundness based on Business Results

Management Indicators, Cash Flow, and Financial Indicators Calculated by Spring based on Business Results Announced by the Company (million yen, %, multiple)

Fiscal Year		2014	2015	2016	2017	2018	Latest
Accounting Period		2015/03	2016/03	2017/03	2018/03	2019/03	Quarter
Data Source		Securities Report	Securities Report	Securities Report	Securities Report	Financial Results	
Current Ratio	%	153.7	156.3	160.8	163.2	163.7	
Fixed Assets Ratio	%	86.8	93.1	89.4	84.4	80.3	
Equity Ratio	%	44.2	43.4	47.1	48.7	50.3	
Debt Ratio	%	113.8	128.9	110.6	103.7	96.8	
D/E Ratio	%	11.0	27.6	19.2	14.3	10.4	
Interest Coverage Ratio	Multiple	145.8	119.0	98.1	133.8	178.3	
Financial Leverage	Multiple	2.3	2.3	2.1	2.1	2.0	
CF from Operating Activities	Y mil	1,852	1,758	1,154	2,898	2,655	
CF from Investing Activities	Y mil	-121	-1,830	-303	-715	-127	
CF from Financing Activities	Y mil	-1,196	737	-1,498	-1,479	-1,343	
(Cash and Cash Equivalents)	Y mil	(4,900)	(5,555)	(4,896)	(5,672)	(6,828)	
(EBITDA)	Y mil	(2,572)	(2,742)	(2,911)	(3,063)	(3,212)	

Review of Financial Soundness as of May 30, 2019

Comparison with average data of all companies in the TSE 29 industrial sectors (excluding 4 financial sectors) and with the sector

		A 29 sectors	B Sector	Standard Criterion	Standard Value	Desirable Value	The Company	Result
Current Ratio	%	145.1	159.8	Lower of A or B	145.1	Higher	163.7	Positive
Fixed Assets Ratio	%	138.7	100.8	Higher of A or B	138.7	Lower	80.3	Positive
Equity Ratio	%	40.9	37.3	Lower of A or B	37.3	Higher	50.3	Positive
Debt Ratio	%	137.6	163.6	Higher of A or B	163.6	Lower	96.8	Positive
D/E Ratio	%	142.8	171.2	Higher of A or B	171.2	Lower	10.4	Positive

Corporate Information as of May 30, 2019

Ticker Code	4658							
Company Name	Nippon Air Condition	Nippon Air Conditioning Services Co., Ltd.						
Head Office	239-2 Terugaoka, M	239-2 Terugaoka, Meito-ku, Nagoyashi, Aichi, 465-0042 JAPAN						
Main trading Mkt.	The Tokyo Stock Exc	change, First Section						
TSE Industrial Sector	Services							
Investment Unit	100 shares							
Minimum Investment	66,400	President	Yoji Tanaka					
Date of Listing	11/27/1996	Paid-in Capital	1,139 mil yen					
Date of Establishment	4/28/1964	Market Capitalization	23,761 mil yen ranked 1,599 of 3,765 companies					
Accounting Period	March	25-Day Average Trading Value	16 mil yen ranked 2,367 of 3,765 companies					
Floating Stock Ratio	8.9%	Market Cap as of March-end 2019	24,369 mil yen ranked 1,594 of 3,760 companies					
Major Shareholder Ownership	58.9%	Average Trading Value in FY2018	26 mil yen ranked 2,370 of 3,760 companies					



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P11

May 30, 2019 Spring Capital Co., Ltd. Disclaimers

This report has been prepared under a contract between Nippon Air Conditioning Services Co., Ltd.

(hereafter "the Company") and Spring Capital Co., Ltd. (hereafter "SC") by SC. In the contract, the Company has consented that SC prepare this report based entirely upon the standards of SC only and excluding any intervention from the Company on all items, including qualitative information, management indicators adopted in the Management Indicators Rankings, and classification of business sectors (or the Company's business sector) chosen for the comparison reports.

• This report has been compiled for the purpose of companies to monitor objectively prepared rankings of management indicators, and is not aimed at soliciting investment. Therefore, investment decisions or activities should be made or done solely based on the investors' judgements, and the Company and SC are not responsible for any investment or result.

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Disclaimers on Overall Management Indicator

• "All sectors" in this report refer to the 29 sectors that remain when excluding the four financial sectors (Banks, Securities and Commodity Futures, Insurance, and Other Financials), which use different accounting standards, from the 33 sectors as defined by Tokyo Stock Exchange, and consist of all companies whose common shares were listed on the Japanese stock market as of the end of March 2019. Given that the calculations of the Growth Potential, the ROA, the ROE, and other items use figures of full-year financial results for the most recent four fiscal years, companies that had not released full-year financial results and companies whose disclosed full-year financial results cannot be recalculated into reasonable figures based on the Japanese GAAP and companies that had not been able to disclose the FY2018 financial results by May 20, 2019, are excluded. Thereby, a total of 3,408 companies have been analyzed in the rankings.

• The numbers used in this report for FY2019 are adopted from one of the following sources in the order of decreasing priority: (1) numbers in a company's disclosed financial results; (2) the company's forecasts; or (3) the estimates by SC. In this FY2018 finalized report (as of May 2019), SC's estimates for FY2019 were used for 70 companies.

• On P7-P8, a historical comparison is made on Growth Potential, Sales Profitability, ROE, and ROA with 29 business sectors and with the Company's sector as defined by the Tokyo Stock Exchange. The figures for ROE and ROA used in the comparison match those on P10. However, for Growth Potential and Sales Profitability, the figures do not match those on P9. This difference is due to the fact that, for the purpose of comparing the Growth Potential over the long term, the comparative report limits its target to only those companies in the 29 business sectors and the Company's sector (as defined by the Tokyo Stock Exchange) that have continuously announced their full-year financial results from FY2010 to FY2018. This modification of the universe for the comparison of the Growth Potential is conducted every year in the finalized ranking report for the previous fiscal year based on values available as of May(this report).

• Going forward, the reports for FY2019 are planned to be prepared on a quarterly basis in correspondence with the announcements of quarterly results by companies whose accounting period ends in March. Accordingly, reports based on the values available as of August, November, and February will be issued the following month. The finalized report for FY2019 will be based on the values available as of May 2020 and will be issued the following month.

• The Overall Management Indicator (as scored by SC) in this report represents an overall score for the major categories (Growth Potential, Asset & Capital Profitability, Sales Profitability, and Sound Dividend Payout Ratio). The weighting for each category is 30%, 25%, 20%, and 25%, respectively.

• The data in this report on corporate financial results are owned by SC, and a part of the data has been verified for greater accuracy with information vendors with which SC has a contract. However, SC does not guarantee integrity of its data. The content of this report was relevant as of the time of compilation and may change without prior notice.

